

## **Extended Warranty for MedTrak VNG Equipment**

MedTrak VNG, Inc. provides all new VNG equipment with an initial one year limited warranty (from the initial date of purchase) for all parts specifically manufactured by MedTrak VNG, Inc. The limited warranty guarantees that all parts are free from defects in material and workmanship under normal use and conditions.

This limited one year warranty does not cover VNG equipment which becomes damaged by the customer through abnormal use. Also, this limited warranty does not cover parts that are lost or stolen.

For a full description of the initial one year warranty see: MedTrak VNG factory warranty with initial purchase.

**Unlike the initial warranty, the Extended Warranty covers, under a discounted program, parts that were damaged from abnormal use or parts that have been lost or stolen.**

### **Extended warranty coverage:**

For customers who experience operating difficulties with VNG software and/or hardware or experience electronic failures after the initial one year limited warranty time period expires, those customers purchasing the extended warranty would have access to the following at **NO CHARGE.**

### **ITEMS AT NO CHARGE INCLUDE:**

- 1) Full Access to the MedTrak VNG telephone tech-support system (this service is important because MedTrak's telephone tech-support and initial factory troubleshooting, after 1/1/16, will now carry a \$250 minimum charge **for non-warranty covered customers**)
- 2) Factory labor costs
- 3) Electronics parts repairs
- 4) Full access to our online video training libraries
- 5) Software upgrades
- 6) Access to our research and current best testing protocols
- 7) Multiple unit extended warranty discounts
- 8) For customers who have not previously used the Interpra Narrative Report Service, extended warranty purchasers will be entitled to an Interpra trial of 10 free "expert review" narrative reports over a 60 day trial period. This includes fully reviewed and signed narrative reports, analyzed by a board certified neurologist who is an expert in interpreting VNG tests.

### **MedTrak VNG HIPAA compliant solution for old VNG systems using XP**

For customers who have purchased an extended warranty, MedTrak will offer, for \$520 (regularly \$1,350), a new HIPAA compliant windows 7 laptop computer fully loaded with the latest VNG software and our newest video capture device. Where required, this offer will also include a new serial adaptor cable.

**Additionally, extended warranty customers would be entitled to:**

- 1) 20% discounts on MedTrak's training courses
- 2) 20% discounts on MedTrak's text books

**Costs of extended warranty:**

**Extended Warranty Class (A) - Client owns 1 or 2 VNG units:** \$900 per year for coverage of **both** units

- 1) The purchaser pays in one full payment at the start of the first purchase, the initial extended warranty period shall be 14 months. Thereafter, all subsequent coverage periods shall be 12 months.

**Extended Warranty Class (B) - Client owns 3 or more VNG units:** \$1,800 per year for coverage of **all** units

- 1) If the purchaser pays in one full payment at the start of the first purchase, the initial extended warranty period shall be 14 months. Thereafter, all subsequent coverage periods shall be 12 months.

All extended warranties are for one year from the date of purchase, except as described herewith, and all extended warranties **automatically renew** unless cancelled by written notice at least 30 days prior to the annual renewal date.

**Additional coverage via the extended warranty:**

For customers who damage the equipment under abnormal use (such as, but not limited to, dropping the equipment), or customers who lose parts or have parts stolen, if the extended warranty is purchased, the customer who damages the equipment or loses parts would be entitled to significantly discounted replacement parts and NO labor or return ground shipping costs.

See discount costs chart on the next page:

## Discount Cost Chart

| <b>Item #</b>                         | <b>Description of part</b>                            | <b>Regular Price</b> | <b>Extended Warranty Price</b> |
|---------------------------------------|---|----------------------|--------------------------------|
| M920520                               | VNG Goggle Assembly (New)                             | \$20,000.00          | \$12,000.00                    |
| M920302                               | Interface Controller (New)                            | \$15,000.00          | \$10,000.00                    |
| M917415                               | VORT (AHR) Receiver (New)                             | \$3,500.00           | \$2,250.00                     |
| 40-9107                               | Foot Switch (New)                                     | \$800.00             | \$400.00                       |
| Special                               | Goggle Shell Replacement (New)                        | \$1,500.00           | \$1,000.00                     |
| Special                               | Camera Replacement (New)                              | \$750.00             | \$500.00                       |
| M920300                               | DC Power Supply (New)                                 | \$200.00             | \$100.00                       |
| 24-1009                               | Serial Adaptor Cable (New)                            | \$350.00             | \$150.00                       |
| M917047                               | Video Capture Source (New)                            | \$150.00             | \$100.00                       |
| Special                               | Goggle Eye Cap (New)                                  | \$200.00             | \$100.00                       |
| M917155                               | Head Strap (New)                                      | \$99.00              | \$50.00                        |
| M920302                               | Interface Controller Connector Repair                 | \$300.00             | \$150.00                       |
| Special                               | Camera Housing (New)                                  | \$120.00             | \$60.00                        |
| Special                               | AHR Transmitter Housing (New)                         | \$150.00             | \$75.00                        |
| Special                               | CAT5 Goggle-Interface Connector (New)                 | \$50.00              | \$25.00                        |
| Special                               | AHR-Interface Connector Cable (New)                   | \$50.00              | \$25.00                        |
| M917185                               | AC Surge Protector (New)                              | \$50.00              | \$25.00                        |
| M920520                               | VNG Goggle <b>(Electronics Replacement)</b>           | \$2,500.00           | \$1,250.00                     |
| M920302                               | Interface Controller <b>(Electronics Replacement)</b> | \$2,500.00           | \$1,250.00                     |
| M917415                               | AHR Device <b>(Electronics Replacement)</b>           | \$1,500.00           | \$750.00                       |
| <b>Non-MedTrak parts and systems:</b> |   |                      |                                |
| 502.1035.0                            | AtmosVarioair handle complete (New)                   | \$1,350.00           | \$1,250.00                     |
| 502.10450                             | Atmos Jet Connector                                   | \$99.00              | \$50.00                        |
| 000.0545.0                            | Atmos Air Filter                                      | \$99.00              | \$50.00                        |
| 40-9365                               | Varioair Caloric Irrigator (New)                      | \$6,000.00           | \$5,000.00                     |
| 40-9366                               | Atmos Irrigator Variotherm (New)                      | \$9,900.00           | \$8,000.00                     |
| M920066                               | Laptop Computer VNG Ready (New)                       | \$850.00             | \$520.00                       |
| M922764                               | FallTrak II Balance System (New)                      | \$10,000.00          | \$7,500.00                     |
| <b>Shipping and Labor:</b>            |   |                      |                                |
| Freight                               | Fedex (Ground/box) Return                             | \$50.00              | 50.00                          |
| Freight                               | Priority Mail box Return                              | \$25.00              | 25.00                          |
| Freight                               | Priority Mail Envelope Return                         | \$8.00               | 8.00                           |
| Special                               | Labor per hour  | \$250.00             | No Charge                      |
| Special                               | Troubleshooting per hour                              | \$250.00             | No Charge                      |