



1372 RIVER SPEY AVE.
HENDERSON, NV 89012
347-742-4100

The MedTrak VNG Live-Demo program has been designed to **provide potential purchasers** of our VNG and balance plate systems with:

- 1) An in-person demonstration of how our equipment is utilized to test patients (in action).
- 2) An opportunity to be educated in properly utilizing our equipment for assessing, testing and/or treating patients with complaints of dizziness, vertigo and vestibular issues, as well as, fall risk management and concussion detection programs.
- 3) An opportunity to have the billing staff trained and actually perform the billing for this initial testing day resulting in an opportunity to monitor the reimbursement rates from an array of carriers.
- 4) A chance to determine the ease and comfort of the testing process (staff and patients).
- 5) Make an informed decision regarding the purchase of our equipment
- 6) An opportunity to make several thousand dollars for this initial testing/education day.

Here is how it works:

Cost: Flat rate fee: \$1,250 for the one day rental. Fee collected 30 days after the testing date.
Expected clinic reimbursement: \$ 2,500-\$4,000 (depending upon payor mix)

MedTrak VNG will provide your office with our equipment and a proficient technician for one full day of testing your patients utilizing our VNG system and our FallTrak II balance plate system. This one full day is considered a rental of the equipment and technician and the charge is a flat rate fee of \$1,250 (based on your state's fair market value for our equipment and personnel). You will be provided with an official contract to be executed by both parties.

Your office will pick a date (about 2 weeks in advance) and schedule 1-2 hours of FallTrak II balance testing for patients who might be at risk for fall or experiencing balance and coordination problems. For the remainder of the day (5-6 hours) your office will schedule VNG testing for patients with medical necessity, determined by the referring physician, such as those complaining of vertigo and dizziness (5-6 patients to be tested).

MedTrak's support services, including full narrative reports for each test, are included.

For details about this limited time offer go to: <http://www.medtrakdx.com/demos.html>

Or call or text us at: 347-742-4100
or email MedTrak's President at: scottpt3@aol.com